

Coding & Marking Solutions for End-of-Line

Let's talk!

OEM

A partner that  
understands

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## Always Customer Centric

Hitachi Industrial Equipment Systems is part of the Hitachi global manufacturing group dedicated to delivering innovative solutions with a reputation for quality and performance.

With our portfolio of date coding and automation products, we can work with you to develop value-add solutions for your customers and help you to create differentiated solutions for them.

Hitachi believe that co-operative working relationships successfully deliver best-in-class solutions and Hitachi invites you to join our partnership program.

Partnering with Hitachi enables you and your customers to benefit from our proficiency in systems integration and the repeatable quality and performance that our products and services deliver.

As a leading global innovator, with engineering at our core, we understand the processes involved in the creation of value added solutions. Our engineering teams are committed to develop products and capabilities that meet the current and future needs of your customers.



# OEM Partner Program

Engineering  
Competence



Quality  
&  
Reliability



Connectivity



Global Support





# The Hitachi Experience



## Engineering Competence

Hitachi is the first choice for the supply of engineered turn-key solutions in Japan because we know what is required to meet the stringent demands placed upon suppliers of sub-assemblies and components for End-of-Line manufacturing applications.

Our engineering team will support your engineers to create value that will differentiate the solution that you deliver to your customer, helping you to present a unique proposition.



## Quality & Reliability

Driven by the “Monozukuri”<sup>\*</sup> philosophy of ensuring customer satisfaction and the highest quality of our product, our mission is to provide innovative and connectable industrial solutions that customers value time and time again.

As a partner, you can rely upon Hitachi to deliver quality across the entire supply cycle, from product design, manufacture and performance, to sustainability and the services we provide. We are ISO 9001 and 14001 certified.

<sup>\*</sup>Monozukuri literally translated from Japanese means the way of making things



## Connectivity

Hitachi is a market leader in the integration of mechanical and electronic systems.

Our latest range of products combine Hitachi’s proven performance and quality with the capability to link seamlessly to a diverse selection of devices.

Developed to support open architectures and protocols, our products exist as key components within flexible and customisable platforms.

The ability to communicate directly with packaging lines, line PLCs, and cloud-based servers enables our OEM partners to create a unique and valued set of features and functionalities.

With Hitachi, you can offer your customers powerful solutions with compelling capabilities.

# Global Reach



## Global Support

Hitachi will support you and your customers directly and through a network of independent service providers around the world.

Wherever you deliver your solution, with over 100 global service locations, you can be assured the support of an expert Hitachi representation.

From installation and commissioning to on-going maintenance, provision of parts and consumables, and emergency breakdown support, we will keep you and your customers satisfied.



 Head Office     Hitachi Sales Offices     Hitachi Service Partner     Hitachi Service Agents

Algeria | Angola | Argentina | Armenia | Australia | Austria | Azerbaijan | Bangladesh | Belarus | Belgium | Bolivia | Bosnia-Herzegovina | Botswana | Brazil | Bulgaria | Burkina Faso | Cameroon | Canada | Cape Verde | Central Africa | Chad | Chile | China | Colombia | Congo | Costa Rica | Croatia | Cyprus | Czech Republic | Ecuador | Egypt | El Salvador | Equatorial Guinea | Estonia | France | Gabon | Georgia | Germany | Ghana | Great Britain | Greece | Guatemala | Honduras | Hungary | India | Indonesia | Iran | Ireland | Israel | Italy | Ivory Coast | Jordan | Kingdom of Eswatini | Korea | Kosovo & Albania | Latvia | Lebanon | Lesotho | Libya | Lithuania | Luxembourg | Macedonia | Malawi | Malaysia | Mexico | Moldova | Montenegro | Morocco | Mozambique | Myanmar | Namibia | Nicaragua | Nigeria | Pakistan | Panama | Paraguay | Peru | Philippines | Poland | Portugal | Puerto Rico | Romania | Russia | Saudi Arabia | Senegal | Serbia | Singapore | Slovakia | Slovenia | South Africa | Spain | Sri Lanka | Switzerland | Taiwan | Thailand | Tunisia | Turkey | UAE | Ukraine | United States of America | Uruguay | Venezuela | Vietnam | Zambia | Zimbabwe

# What we guarantee



## Customer Satisfaction

After installation we continue to safeguard and support the operation of these systems for customers across the world.

Ensuring customer satisfaction is a core value for Hitachi. Our proven partnering processes assure exceptional support from concept through to delivery, and beyond.



## Partner Benefits

As a partner you will have access to our technical resource portal, improving the ease and capacity with which you perform your role as a leading supplier.

Our dedicated engineers will listen carefully to your requirements and work with you to develop the unique integrated solution that satisfies all your expectations.

Advanced product training is provided to encourage you to design and customise our products in line with your bespoke functional requirements, enabling you to achieve a greater differentiation in your End-of-Line solution.



## Find out more about the Hitachi family

Come and talk to us. Discover how partnering with Hitachi Industrial Equipment Systems will empower your organisation to achieve a new level of success through innovation.

### Your contact

Business Development, OEM  
Coding & Marking

[coding@hitachi-eu.com](mailto:coding@hitachi-eu.com)  
+49 211 5283 0



# We are pleased to talk with you!



## Head Office

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### Japan

Hitachi Industrial Equipment Systems Co., Ltd.  
Phone: +81 3 3258 1111  
[www.hitachi-ies.co.jp](http://www.hitachi-ies.co.jp)  
[info@hitachicoding.com](mailto:info@hitachicoding.com)

## Sales Offices

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### America

Hitachi America, Ltd.  
Phone: +1 866 583 0048  
[www.hitachi-america.us/ijp](http://www.hitachi-america.us/ijp)  
[InkJet-printers@hal.hitachi.com](mailto:InkJet-printers@hal.hitachi.com)

### China

Hitachi Industrial Equipment Systems (China) Co., Ltd.  
Phone: +86 21 5489 2378  
[www.hitachi.com.cn](http://www.hitachi.com.cn)

### Oceania

Hitachi Australia Pty Ltd.  
Phone: +61 2 9888 4100  
[www.hitachi.com.au](http://www.hitachi.com.au)

### Asia

Hitachi Asia Ltd.  
Phone: +65 6305 7400  
[www.hitachi.com.sg](http://www.hitachi.com.sg)

### Europe

Hitachi Europe GmbH  
Phone: +49 211 5283 0  
[www.hitachi-industrial.eu](http://www.hitachi-industrial.eu)  
[info@hitachicoding.com](mailto:info@hitachicoding.com)

# Let's talk!

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